Business Environment in Kyushu
Kyushu Bureau of Economy, Trade and Industry
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## About this booklet
Located in the southwest of Japan, Kyushu has an economy of scale equivalent to a country and has well-developed infrastructure for all land, sea and air transportation, as well as industrial clusters including automobiles and semiconductors, which makes the region ideal for business.

This document summarizes Kyushu’s various regional resources, such as industries, technologies, universities, research institutes, human resources, food, and sightseeing spots, in order to disseminate information on Kyushu’s attractiveness to as many people as possible.

We hope this booklet acts as an incentive for people to want to learn about and become interested in Kyushu.
Kyushu: Gateway to Asia

Distance from Asia

- Located almost equidistant from Seoul, Shanghai, and Tokyo, Kyushu is, geographically, Japan’s gateway to Asia. Since ancient times, the region has served as a hub for international exchange especially in Hirado and Dejima located in Nagasaki.

- The number of incoming and outgoing passengers (domestic and international routes) at Fukuoka Airport is 21.37 million*, which is ranked fourth among all airports in Japan. From Fukuoka Airport, it takes only **11 minutes** to access the center of Fukuoka City, offering world-class transportation convenience.


<table>
<thead>
<tr>
<th>Route</th>
<th>Fukuoka</th>
<th>Tokyo (Narita)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Airport to the city center</td>
<td>10 minutes</td>
<td>50 minutes</td>
</tr>
<tr>
<td>Busan (Korea)</td>
<td>50 minutes</td>
<td>2 hours and 30 minutes</td>
</tr>
<tr>
<td>Seoul (Korea)</td>
<td>1 hour and 20 minutes</td>
<td>2 hours and 40 minutes</td>
</tr>
<tr>
<td>Shanghai (China)</td>
<td>1 hour and 30 minutes</td>
<td>3 hours and 30 minutes</td>
</tr>
<tr>
<td>Taipei (Taiwan)</td>
<td>2 hours and 10 minutes</td>
<td>4 hours</td>
</tr>
<tr>
<td>Hong Kong</td>
<td>3 hours and 20 minutes</td>
<td>5 hours and 20 minutes</td>
</tr>
<tr>
<td>Ho Chi Minh (Viet Nam)</td>
<td>5 hours</td>
<td>6 hours and 40 minutes</td>
</tr>
<tr>
<td>Bangkok (Thailand)</td>
<td>5 hours and 10 minutes</td>
<td>7 hours</td>
</tr>
<tr>
<td>Singapore</td>
<td>6 hours and 15 minutes</td>
<td>7 hours and 40 minutes</td>
</tr>
</tbody>
</table>

Flight hours from Fukuoka and Tokyo to major cities in Asia
Kyushu has a scale of economy equivalent to that of a country.

- Kyushu, a southwestern island of the Japanese archipelago, is composed of seven prefectures: Fukuoka, Saga, Nagasaki, Kumamoto, Oita, Miyazaki and Kagoshima.
- Kyushu has a population of 13.17 million (10.3% of Japan) and its various economic indexes including land area and GRP account for approximately 10% of the entire country so that the region is called the "10% economy."
- The gross regional product value of Kyushu is approximately 44 trillion yen. The region's scale of economy is equivalent to that of Austria, the 29th in the world. With a large geographical area, clean water, and an abundant workforce, semiconductor-related industry, automobile industry and agriculture, forestry and fisheries are the primary industries of Kyushu.

Internal comparison of gross regional products (partial excerpt)

<table>
<thead>
<tr>
<th>Region</th>
<th>GDP/GRP (USD billion)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sweden</td>
<td>580</td>
</tr>
<tr>
<td>Poland</td>
<td>526</td>
</tr>
<tr>
<td>Belgium</td>
<td>525</td>
</tr>
<tr>
<td>Norway</td>
<td>522</td>
</tr>
<tr>
<td>Iran</td>
<td>493</td>
</tr>
<tr>
<td>Taiwan</td>
<td>489</td>
</tr>
<tr>
<td>Kyushu</td>
<td>431</td>
</tr>
<tr>
<td>Austria</td>
<td>428</td>
</tr>
</tbody>
</table>

Source: "Kyushu economic internationalization data 2015"
The value of Kyushu’s trade is 11.6 trillion yen in total, with 6 trillion yen from exports.
- Items most exported are motor vehicles, electronic components such as semiconductors, flat-rolled steel products, ships and boats, and rubber tires and tubes (in descending order of value). These 5 items account for almost a half of all exports.
- Regarding imports, petroleum and raw oils, petroleum gas, coal, iron ore, and non-ferrous metal ore are the most imported items (in descending order of value), most of which are mineral resources.

**Export items in global trade for Kyushu**

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount (100 million yen)</th>
<th>% of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Motor vehicles</td>
<td>11,549</td>
<td>19.4%</td>
</tr>
<tr>
<td>Electronic components such as semiconductors</td>
<td>7,089</td>
<td>11.8%</td>
</tr>
<tr>
<td>Flat-rolled steel products</td>
<td>4,561</td>
<td>7.7%</td>
</tr>
<tr>
<td>Ships and boats</td>
<td>3,894</td>
<td>6.5%</td>
</tr>
<tr>
<td>Rubber tires and tubes</td>
<td>3,056</td>
<td>5.1%</td>
</tr>
</tbody>
</table>

**Import items in global trade for Kyushu**

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount (100 million yen)</th>
<th>% of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crude and raw oil</td>
<td>20.9%</td>
<td></td>
</tr>
<tr>
<td>Petroleum gas</td>
<td>8.0%</td>
<td></td>
</tr>
<tr>
<td>Coal</td>
<td>6.3%</td>
<td></td>
</tr>
<tr>
<td>Non-ferrous metal ore</td>
<td>5.3%</td>
<td></td>
</tr>
</tbody>
</table>

Source: Compiled by the Kyushu Bureau of Economy, Trade and Industry based on the Ministry of Finance trade statistics.
Main Trade Partners

- The largest trade partner for Kyushu is China, accounting for 21.3% of all exports and 19.3% of all imports.
- Next are Korea, US, and Taiwan for exports and Australia, Saudi Arabia, and United Arab Emirates for imports, both in descending order of value. Many of these countries are oil-producing countries.

Source: Compiled by the Kyushu Bureau of Economy, Trade and Industry based on the Ministry of Finance trade statistics.
Well-developed Infrastructure for Land, Sea, and Air Transportation

- Transportation infrastructure has been developed throughout Kyushu including ports, airports, Shinkansen lines, and expressways.

- After the entire route of the Kyushu Shinkansen opened in 2011, people can now travel from the north (Hakata Station) to the south (Kagoshima-Chuo Station) of Kyushu in approximately one hour and twenty minutes.

- Furthermore, the opening of the Higashi Kyushu Expressway (Kitakyushu – Miyazaki) in April 2015 connected the expressways of Kyushu in a loop, and is largely expected to have networking effects such as an increase in the transportation of people, goods, and money within Kyushu.

- Infrastructure for all land, sea, and air transportation is available not just domestically, such as to Tokyo and Osaka, but also internationally, mainly within Asia. Easy access to major cities in Asia, in particular, is a characteristic of Kyushu.
Characteristic Industries in Kyushu

Japan's leading automobile production base
Automobile production capacity in Kyushu exceeds 1.35 million vehicles, accounting for approximately 15% of Japan’s annual automobile production. Now (in 2015) over 900 auto-related companies can be found all over Kyushu.

Cluster of environmental recycling- and renewable energy-related companies
In Kyushu, through the experience of having overcome pollution, environmental recycling technologies, such as recycling and purification of soil and water, have been concentrated in Kyushu. Kyushu is also rich in renewable energy resources including solar power and geothermal power, which makes the region a leading area in the energy field. Furthermore, in recent years, more environmental technologies are being expanded overseas and more foreign environmental delegations visiting Kyushu, mainly from Asia.

Cluster of biotechnology, medical equipment, cosmetics-related institutions
Kyushu is home to traditional fermentation industries (e.g. miso, soy sauce and shochu), and also has many biotechnology-related companies, universities and research institutes (including the health food industry).
In Oita and Miyazaki prefectures, the governments, industry and academia in the medical field related to blood and blood vessels collaborate to promote the Higashi Kyushu Medical Valley concept. Genkaicho, in Karatsu City, Saga Prefecture, is working to promote the Karatsu Cosmetics concept, which aims for a concentration of cosmetics-related industries through collaboration with overseas entities.

High value-added semiconductor production
Kyushu has been called the “Silicon Island” since 1970s and the current manufactured product shipment value for the entire semiconductor industry is 1.4 trillion yen or greater. The share of integrated circuit (IC) shipment value accounts for 30% of the entire country and 900 semiconductor-related companies are concentrated in the region.
Kyushu: A Great Source of Food

- Kyushu is a food supply base producing 20% of the country’s agricultural production. Livestock, vegetables and fruits are its main production composed of various commodity items. Livestock has the largest production value, which accounts for 25% of that of the whole of Japan.
- Food export is also an increasing trend. Brand-name beef from various places in Kyushu; seafood such as adult and young yellowtails; luxury Amaou strawberries from Fukuoka Prefecture; and Unshu Mikan orange are all popular overseas. The amount of green tea leaves exported is also increasing due to a growing global health-consciousness.
- A variety of meat, fish, vegetables and fruits are produced in Kyushu, which are fresh and of a high quality. Tourists from both Japan and overseas love Kyushu's food as it is reasonably priced and delicious. The region is also famous for alcohol such as shochu and sake.
Global Companies Having Their Own Strength

Fresenius Medical Care Japan K.K. Buzen Plant (Buzen City, Fukuoka Prefecture)

Founded in October 1993 as the Japanese arm of Fresenius Medical Care AG & Co., KGaA, which is headquartered in Germany. In order to provide their highly appreciated state-of-the-art dialysis products and services used in dialysis facilities throughout the world meeting Japanese needs, it is conducting business activities and has development and manufacture bases in Japan.

Specifically, the Buzen Plant develops and manufactures dialyzers for artificial dialysis and peritoneal dialysis solution bags, while Fresenius-Kawasumi Co., Ltd., a joint venture company with Kawasumi Laboratories, Inc., is responsible for manufacturing hollow fiber for artificial dialysis used for dialyzers. These companies are the two main driving forces for the development and manufacture.

Nakashimada Engineering Works, Ltd. (Hirokawa Town, Fukuoka Prefecture)

The company developed together with Tohoku University the De-Orbit Mechanism (DOM)—a system to help a space satellite quickly leave orbit and enter the atmosphere after its operation, in order to prevent a satellite that has completed its operation from remaining in orbit and becoming space debris and worsening the space environment. With the cooperation of the Japan Aerospace Exploration Agency (JAXA), it is planning to launch an ultra compact satellite called, FREEDOM, to conduct a demonstration experiment in outer space, and conduct a release test from the International Space Station into space before the end of the FY 2016.
The World’s Most Advanced University Research Facilities

Center for Nanosatellite Testing, Laboratory of Spacecraft Environment Interaction Engineering
Kyushu Institute of Technology

The Center for Nanosatellite Testing is equipped specifically for environmental testing of satellites weighing up to 50 kg and measuring up to 50 cm, and conducts environmental testing of satellites developed by both domestic and foreign universities and companies. Using its data, it also collaborates with various countries to promote international standardization of nanosatellite testing.

Intelligent surgical assisting robot for gastroenterological surgery
Kyushu University

Adopted for the New Energy and Industrial Technology Development Organization’s (NEDO) “Total research and development project for ultra-early diagnostics and therapeutic apparatus,” they have developed a compact, minimally invasive endoscopic surgical assisting robot for both diagnostics and therapy, which is easy for doctors and nurses to use and allows normal organ function to be preserved as long as possible.

The development of this surgical assisting robot is expected to reduce the burden on surgeons and others as well as to reduce medical expenses for patients as it shortens the period of hospitalization, leading to early reintegration into society.
The World’s Most Advanced Research Facilities

Saga Prefectural Kyushu Synchrotron Light Research Center

Supplying synchrotron light (powerful X-ray) to be shared by governments, industry and academia, this state-of-the-art research center is used for a wide range of research and development, such as analysis of materials and basic ingredients; electronic devices, etc.; product evaluation; component prototyping, such as microfabrication; and crop mutation breeding.

Synchrotron light is the light emitted when electrons, moving at velocities close to the speed of light, are forced to change direction in the magnetic field of a deflecting electromagnet composing an accelerator.

Using synchrotron light as a light source for exposure, micromachine and MEMS-related parts in micrometers can be manufactured with microfabrication plating technologies (the right image shows how to manufacture micro gears).

Source: Kyushu Synchrotron Light Research Center

Hydrogen Energy Test and Research Center (HyTReC)

This cutting-edge research center supports the development of hydrogen energy new industry through durability testing of all kinds of hydrogen-related products from valves, sensors, and medium to large hydrogen storing containers used in hydrogen gas environments, pressure cycle testing, joint research and development with private firms, and so on.

Source: Hydrogen Energy Test and Research Center (HyTReC)
Ritsumeikan Asia Pacific University (Beppu, Oita)

- Located in Beppu, Oita, Ritsumeikan Asia Pacific University (APU) is composed of international students (foreign students) close to a half of the entire students (approximately 6,000 students). These students are from over 85 countries and regions and most of classes are offered in two languages: Japanese and English. In one of the leading international environments in Japan, it has established educational systems including multicultural collaborative learning, and is taking the lead in the globalization of Japan’s higher academic institutions.
- In August 2016, the College of International Management (APM) and Graduate School of Management successfully obtained accreditation from the Association to Advance Collegiate Schools of Business (AACSB), a U.S.-based international business education accreditation agency, recognized as an academic institution providing the world’s highest-level education. (The third such school in Japan.)
Low Business Costs and Abundant Human Resources

- Commodity prices, office rentals, and labor costs are all low in Kyushu, where business is possible with costs kept low and it is easier to employ diversified and talented personnel.
- According to the youth rates announced by Fukuoka City (the ratio of population aged 15 to aged 29 in the total population), Fukuoka City is ranked first (19.5%) and Kumamoto City is ranked sixth (17.5%) among Japan’s government-designated cities (20 cities). There are about 17,000 foreign students (11.4% of the whole of Japan) in Kyushu where abundant global human resources are available.
Living Is Comfortable in Kyushu

Fukuoka City: Well-developed business and living environment

- Compared to Tokyo, Kyushu is said to be nicer to live in, with a warm climate, delicious food, a large land area, and friendly people, among other aspects. Fukuoka City, in particular, is recognized as a compact city where city functions and the extensive public transportation system are concentrated within a 3-km radius. Despite having the 5th largest scale of economy in Japan, compared to other major cities like Tokyo, consumer prices and average rents are low and so are living costs. Furthermore, since the urban area is close to natural environments, such as the ocean and mountains, it can be said that it is a city of comfortable living where people, the city, and the nature coexist.

- In addition, the increase in population of Fukuoka City is ranked the top in Japan except Metropolitan Tokyo special district (2015 Population Census). As mentioned earlier, the youth rate is 19.5%, which is the top of the 20 government-designated cities in Japan. The city is selected by many people and further growth is expected.

- It has received high reputation from overseas as it was ranked the seventh in the world's easy-to-live city ranking conducted by a UK magazine, MONOCLE (2016). Such city development with organized business and living environments is also expected for other cities in Kyushu.

<table>
<thead>
<tr>
<th>Rank</th>
<th>Municipalities with increasing populations</th>
<th>Population (persons) FY 2015</th>
<th>Number of increase (persons) 2010–2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Special district (Metropolitan Tokyo)</td>
<td>9,272,565</td>
<td>326,870</td>
</tr>
<tr>
<td>2</td>
<td>Fukuoka City</td>
<td>1,538,510</td>
<td>74,767</td>
</tr>
<tr>
<td>3</td>
<td>Kawasaki City</td>
<td>1,475,300</td>
<td>49,788</td>
</tr>
<tr>
<td>4</td>
<td>Saitama City</td>
<td>1,264,253</td>
<td>41,819</td>
</tr>
<tr>
<td>5</td>
<td>Sapporo City</td>
<td>1,953,784</td>
<td>40,239</td>
</tr>
</tbody>
</table>

Source: Ministry of Internal Affairs and Communications, "2015 Population Census"

<table>
<thead>
<tr>
<th>Private average rents for Kyushu and other major cities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metropolitan Tokyo district</td>
</tr>
<tr>
<td>Yokohama City</td>
</tr>
<tr>
<td>Nagoya City</td>
</tr>
<tr>
<td>Osaka City</td>
</tr>
<tr>
<td>Fukuoka City</td>
</tr>
</tbody>
</table>

Source: Statistics Bureau, Ministry of Internal Affairs and Communications, "Retail Price Survey (Trends) (2015 average)"

<table>
<thead>
<tr>
<th>Consumer price area difference index for Kyushu and other major cities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metropolitan Tokyo district</td>
</tr>
<tr>
<td>Yokohama City</td>
</tr>
<tr>
<td>Nagoya City</td>
</tr>
<tr>
<td>Osaka City</td>
</tr>
<tr>
<td>Fukuoka City</td>
</tr>
</tbody>
</table>

Source: Statistics Bureau, Ministry of Internal Affairs and Communications, "Retail Price Survey (Structural Survey, 2015)"
Seven Stars (Nanatsuboshi) in Kyushu

- The Seven Stars in Kyushu, which has been run by JR Kyushu since 2013, is a unique luxury sleeper train with a number of charms including cars beautifully furnished with excellent craftsmanship, cuisine made from a variety of delicacies from Kyushu, warm hospitality encountered during excursions, and the beautiful Kyushu scenery you can enjoy through the train window.
- The ratio of foreign passengers to the entire number of passengers was 11% in FY 2014, 19% in FY 2015 and 30% in FY 2016 (estimated), and is expected to increase. Tourists from Europe and North America account for a half of all applicants.
- Despite the high cost of 950,000 yen* for 4 days 3 nights, sometimes more than 300 applications are made per one vacancy. As the pioneering Japanese cruise train, its outstanding interior, cuisine and services attract attention and are highly appreciated.

* DX Suite A (March to May 2017), price per person for 2 people using one room
Kawachi Fujien (Kitakyushu, Fukuoka)

Kawachi Fujien in Kitakyushu City, Fukuoka Prefecture is one of the country's famous places for wisteria, boasting 1,850 tsubo of the area under flowers (tsubo is a unit of land measurement; 1 tsubo is 3.31 square meters). Two wisteria tunnels, one approximately 220 m long and the other 80 m, have been called the most beautiful wisteria trellises, where 22 kinds of wisteria flowers bloom from late April to mid-May enchanting visitors.

Kawachi Fujien was also featured in a TV program by CNN called, “The 31 selected most beautiful places in Japan,” which made the place more widely known worldwide.

Henn-na Hotel (Sasebo, Nagasaki)

Offering a comfortable hotel at a reasonable price, this is the world’s first hotel to employ advanced robotic technologies to improve productivity: all major staff members are all robots.

At the front desk, multilingual robots check-in and check-out guests, and a robot arm receives baggage from guests at the cloak and porter robots deliver it to guest rooms.
Yakushima (Kagoshima Prefecture)

- Registered as World Natural Heritage Site in 1993, Yakushima in Kagoshima Prefecture is an island located approximately 60 km southwest of Sada Cape in Kagoshima Prefecture, the southernmost point of the mainland. It has over 40 mountains approximately 1,000 m high, including the highest summit in Kyushu and also one of the 100 great mountains in Japan, Mt. Miyanoura, and the area is called the "alps on the ocean."

- Unique scenery and ecosystems, including 1,000-year-old Yaku cedar, continuous vegetation at all altitudes, and important ecosystem transitions are appreciated as significantly valuable by academics and popular among people. The island possesses a mysterious charm due to having approximately 1,500 different ecosystems inhabiting one single island.
World Heritage sites in Kyushu

Japan’s Meiji Industrial Revolution Heritage: Iron and Steel, Shipbuilding and Coal Mining

◆ The sites of Japan’s Meiji Industrial Revolution: Iron and Steel, Shipbuilding and Coal Mining, mainly located in Kyushu and Yamaguchi, were registered as World Cultural Heritage Sites in 2015. One of the sites, Gunkanjima in Nagasaki Prefecture, is a small island with an underwater coal mine. Surrounded entirely by a quay and with high-rise reinforced concrete buildings, the island has been named Gunkajima as its appearance reminds people of a battleship.

◆ The island flourished from the Meiji era to the Showa era and approximately 5,300 people lived there in 1960 at its peak to assist in the modernization of Japan. As main energy sources shifted from coal to petroleum oil, the mine was closed in 1974 and the island was deserted. A number of abandoned buildings still remain, reminding people of its prosperous past and it attracts many tourists.
Expanding Inbound Tourism

People visit Kyushu from various countries in various ways.

- The number of foreign visitors to Kyushu has renewed the record-high for 5 years in a row as inbound tourism has become active. Regarding the number of times foreign cruise ships called at Japanese ports, Hakata Port ranked 1st, Nagasaki Port ranked 2nd, and Kagoshima Port ranked 5th.
- One of Kyushu’s characteristics is that many of its tourists are from Asia due to strong cultural exchanges with the region for geographical reasons.
- Also, for the numbers of foreign visitors to Japan per airport, Fukuoka Airport is ranked 4th and Hakata Port is ranked 8th.

| Visitors to Japan per airport/port (Foreigners) in 2015 |
|---------------------------------|-----------------|
| 1st place Narita (Airport) | 6,117,712 |
| 2nd place Kansai (Airport)  | 5,007,751 |
| 3rd place Haneda (Airport)  | 2,485,679 |
| 4th place Fukuoka (Airport) | 1,392,755 |
| 5th place Naha (Airport)    | 1,077,518 |
| 6th place Chubu (Airport)   | 1,009,121 |
| 7th place Shinchitose (Airport) | 948,403 |
| 8th place Hakata            | 183,316  |
| 9th place Mt. Fuji Shizuoka (Airport) | 169,902 |
| 10th place Hitakatsu        | 137,186  |

Source: Statistics Bureau, Ministry of Internal Affairs and Communications, “Immigration Control Statistics”

Changes in the number of foreign visitors to Kyushu

The number of times foreign cruise ships call per port (2015)

- Hakata 259 times
- Nagasaki 131 times
- Yokohama 125 times
- Kobe 97 times
- Ishigaki 84 times
- Naha 115 times
- Kagoshima 53 times
- Other 590 times

Total port calls: 1,454 port calls

Source: Kyushu District Transport Bureau, Ministry of Land, Infrastructure, Transport and Tourism

Source: Ministry of Land, Infrastructure, Transport and Tourism
There are offices of 440 foreign companies in Kyushu.

- Per country, US companies (e.g. Teradyne) form the largest group of 199 companies followed by German (e.g. Fresenius-Kawasumi), French (e.g. Air Liquide Japan), and Swiss (e.g. IT&IP Strategy Advisory Group).
- Per industry sector, manufacturing (202 companies: 45.9%) and wholesale and retail (94 companies: 21.4%) industries are the majority.
We appreciate the advantage of a 90-minute trip between Shanghai and Fukuoka. It is a merit of Fukuoka that the airport is close to the city. (Wholesale and retail sector)

We set up an office here because it is close to Asia, in particular Dalian where our group company is and Tokyo where our parent company is located. In addition, office rental and labor cost were both lower than those of Tokyo and Osaka at the time when we were looking for an office in Japan. (Information and telecommunications sector)

Daylight hours are longer in Kyushu and it is close to the rest of Asia. We valued these points when we made the decision. (Manufacturing sector)

Accessibility to Asia and clustering clients and related companies were fundamental to our decision. Due to the business enhancement of our clients in Kyushu, the superiority of our Kyushu plant is increasing. (Manufacturing sector)

It is well-received by our foreign employees. It is easier to live compared to Tokyo, commodity prices are lower, everything (including tourist spots) is in a close proximity, as well as beautiful cities, good food, etc. (Information and telecommunications sector)

Source: “Field survey on the invitation of foreign companies into Kyushu” by the Kyushu Bureau of Economy

Gina & Partners TA New Zealand Life Tours (Fukuoka City)

Gina & Partners is a study abroad travel agent exclusively for Oceania, founded by a New Zealander owner. Its abundance of networks and information on studying in New Zealand and Australia is outstanding. The owner with full knowledge of the fascination of Oceania selects and introduces reliable language schools, and companies and farms offering paid internship programs.

They are based in Fukuoka in Kyushu, but utilizing Internet marketing enables them to conduct the same level of business as in Tokyo or Osaka only with much lower costs. They have applicants from all over Japan.

Living in Fukuoka, you can bike from your home to your office. The airport is located very close to the city and access to international flights is surprisingly convenient. It is one of Fukuoka’s characteristics that city functions are neatly concentrated in a compact city and we are satisfied with the business environment of Fukuoka City.

Ms. Gina Whittle, Managing Director
Current situation of Japan’s EPA

- In force (14 countries & 1 region): Singapore, Mexico, Malaysia, Chile, Thailand, Indonesia, Brunei, ASEAN, Philippines, Switzerland, Viet Nam, India, Peru, Australia and Mongolia
- Under Negotiation (3 countries & 5 regions): TPP, EU, RCEP (Regional Comprehensive Economic Partnership), China–Japan–Korea, Canada, Colombia and Turkey
- Others (1 country & 1 region): South Korea (negotiations suspended), GCC (Gulf Cooperation Council) (negotiations postponed)
Kyushu’s strategy for growth is to make the best of its rich natural environment and take on challenges from a global perspective. By combining four strategic fields, Kyushu strives for sustainable development as the gateway to Asia.

**Energy & the Environment**
- Becoming a clean and economical energy supply base
  - Hydrogen/geothermal/offshore wind power/ocean energy/highly efficient thermal power
- Becoming a base for production and development of next-generation automobiles
- Formation of a leading base for energy saving
- Leading the energy and environment related industry in Asia

**Health**
- Industrial creation of preventive care and health enhancement services aiming for long and healthy lives
- Promotion of entry to the medical equipment field and its overseas deployment
- Creation of new industries in the advanced medicine and medical treatment fields
- Activation of functional/healthy food related industry
- Promotion of cosmetics related industry

**Agriculture**
- Sales promotion in overseas markets
- Development of market channels and establishment of optimal production system
- Marketing efforts to build "KYUSHU-BRAND"
- Enhancement of logistics and transit system
- Expansion of business scale/construction of a stable supply system
- Utilization of renewable energy produced in farming villages
- Development of rural areas

**Tourism**
- Secure implementation of the second Kyushu tourism strategy
  - Establishment of a Kyushu brand image
  - Development of infrastructure for tourism
  - Promotion of "Visit Kyushu"
  - Promotion of accommodation for and consumption by visitors
- Tourism promotion linking with Cool Japan

**Earth**
- Healthy smart city
- Smart agriculture
- Food and tourism
- Green tourism
- Healthcare tourism
Kyushu concluded 19 MOUs mainly with Asian organizations. Kyushu is working on holding exchange missions and business meetings, developing markets and promoting inbound tourism.

### MOUs concluded by the Kyushu Economic Federation (with private organizations)

<table>
<thead>
<tr>
<th>Country/region</th>
<th>Concluded with</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hong Kong</td>
<td>The Chinese General Chamber of Commerce, Hong Kong</td>
</tr>
<tr>
<td>Taiwan</td>
<td>The Chinese National Association of Industry and Commerce, Taiwan</td>
</tr>
<tr>
<td>Hong Kong</td>
<td>Hong Kong Trade Development Council</td>
</tr>
<tr>
<td>Indonesia</td>
<td>Indonesian Chamber of Commerce and Industry</td>
</tr>
<tr>
<td>Myanmar</td>
<td>The Republic of the Union of Myanmar Federation of Chambers of Commerce and Industry</td>
</tr>
<tr>
<td>Singapore</td>
<td>Singapore Business Federation</td>
</tr>
<tr>
<td>India</td>
<td>Federation of Indian Chambers of Commerce and Industry</td>
</tr>
<tr>
<td>China</td>
<td>Shanghai Entrepreneur Association</td>
</tr>
</tbody>
</table>

### MOUs concluded by the Kyushu Economy International (with government organizations)

<table>
<thead>
<tr>
<th>Country</th>
<th>Concluded with</th>
</tr>
</thead>
<tbody>
<tr>
<td>Viet Nam</td>
<td>Ministry of Planning and Investment</td>
</tr>
<tr>
<td>Indonesia</td>
<td>Indonesia Investment Coordinating Board</td>
</tr>
<tr>
<td>Thailand</td>
<td>The Board of Investment, Thailand</td>
</tr>
<tr>
<td>Malaysia</td>
<td>Malaysian Investment Development Authority</td>
</tr>
</tbody>
</table>

### MOUs concluded by industrial clusters

<table>
<thead>
<tr>
<th>Country</th>
<th>Concluded with</th>
<th>Kyushu side</th>
</tr>
</thead>
<tbody>
<tr>
<td>Korea</td>
<td>Korea Industrial Complex Corp.</td>
<td>Kyushu Renewable Energy and Environmental Industry Promotion association (K-RIP)</td>
</tr>
<tr>
<td>China</td>
<td>Dalian City</td>
<td>*</td>
</tr>
<tr>
<td>China</td>
<td>Shandong Province</td>
<td>*</td>
</tr>
<tr>
<td>Malaysia</td>
<td>Malacca Green Technology Corporation</td>
<td>*</td>
</tr>
<tr>
<td>France</td>
<td>France Food Cluster</td>
<td>Kyushu Bio Cluster Conference</td>
</tr>
<tr>
<td>France</td>
<td>Bleu-Blanc-Coeur</td>
<td>*</td>
</tr>
<tr>
<td>Viet Nam</td>
<td>Ho Chi Minh City Semiconductor Industry Association</td>
<td>Kyushu Semiconductor &amp; Electronics Technology Innovation Association</td>
</tr>
</tbody>
</table>
At JETRO, experienced staff and advisors provide information by using a broad network across public and private sectors, and offer consultation according to your company's needs. JETRO also offers temporary office space for overseas firms that have not yet entered the Japanese market or for foreign-affiliated companies already present in the country and are set to locate a new business base in Japan's local regions.

Support for investment by JETRO

- Incorporating a company or local branch
  - Consultation on incorporation types, taxation, regulations, etc
  - Provide advice from certified specialists on tax accounting, regulations, incentives and other related issues.
  - Consultation on human resources and labor
  - Provide advice from a certified specialist on labor issues.
  - Use temporary office space
  - A temporary office is provided free of charge.
  - Consultation on residence status and visas
  - Provide advice from a certified specialist on visas.

- Registration of your business
  - Introduce a certified specialist on registration and arrange meeting

- Tax notices
  - Introduce a certified public accountant/tax accountant, and arrange meetings.
  - Opening a bank account
  - Introduce banks and arrange meetings.
  - Social insurance notices
  - Introduce a certified specialist on labor issues and arrange meetings.

- Establish a permanent office
  - Help you find a location for your permanent Japan office.

- Appointing a representative in Japan
  - Help you find qualified staff.

- Application for status of residence/visa
  - Introduce a certified specialist on visas and arrange meetings.

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JETRO services corresponding to the procedures for establishing business in Japan

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【JETRO Fukuoka office】
Fukuoka Bldg. 4F, 1-11-17, Tenjin,Chuo-ku, Fukuoka 810-0001  Tel: 092-741-8783  E-mail: FUK@jetro.go.jp
The “Fukuoka City National Strategic Special Zone for Global Startups & Job Creation” program provides extensive assistance for foreigners who are starting a business in the city.

Kabushiki Kaisha Ikkai (Fukuoka City)

Ikkai runs a crowdsourcing platform allowing corporations and individuals to order a one-time job (from daily tasks, such as cleaning a room, to tasks requiring skills, such as programming) in a speedy, safe, and easy manner.

One of the reasons our company chose Fukuoka City for its base is their assistance program with a Startup Visa. The biggest problem for a foreigner who is starting a business in Japan is to obtain a visa. Authorized as National Strategic Special Zone, Fukuoka City issues their own startup visa to mitigate requirements for foreigners to support the start of their business.

In addition, rent subsidies, reduced corporate taxes, and business plan consultations at Startup Cafe are available. This creates, through support of Fukuoka City and the Japanese government, an environment that we can say makes Fukuoka the best city in Japan to start a business.
Fukuoka Prefectural Aid for Investment in Japan

Cluster target areas

Cutting-edge growth industry and high added-value industry fields related to concentration etc. of industries and intelligence in Fukuoka Prefecture

*Auto, hydrogen energy, bio, semiconductor, IT, environmental, content-related, etc.

Support program (subsidies)

Fukuoka Prefectural Subsidy for Promotion of Corporate Location

Target industries:
• Manufacturing and business facilities of the following industry sectors
  Manufacturing, road cargo transport, software, contact centers, etc.
• Specific business facilities having headquarters function division
  Investigation and planning division, R&D division, information processing division, etc.

Subsidies:
1) Capital investment amount (excluding land acquisition cost) 2%
2) Half of annual rental amount of an operation facility etc.
3) 300,000 yen per newly employed full-time prefectural resident during 3 years since the start of the business

*Details may vary per industry sector or located municipality.
*Please consult us in advance regarding application.

Recent status of corporate establishment

FY 2003–FY 2015 162 companies in total

Changes in the number of companies established

○ Country
• North America 23 companies (US: 21, Canada: 2)
• Europe 30 companies (Germany: 9, UK: 5, Switzerland: 3, Italy: 3, France: 3, and other: 7)
• Asia and other areas 109 companies (China: 62, Korea: 28, Taiwan: 7, India: 3, Singapore: 3, Australia: 2 and other: 4)

○ Companies opened their offices (excerpted)
Amazon Japan G.K. (US, Fukuoka City)
Fresenius Medical Care Japan K.K. (Germany, Buzen City)

For inquiries, please contact:

Section of Establishment of New Businesses, Department of Commerce and Industry, Fukuoka Prefectural Government
7-7 Higashikoen, Hakata-ku, Fukuoka City, Fukuoka Prefecture 812-8577
TEL: 092-643-3441 E-mail: info@investfk.jp
URL: http://www.investfk.jp/
Saga Prefectural Aid for Investment in Japan

Cluster target areas

1) Cosmetics-related
2) Medical-related
3) Fuel cell-related
4) Robot-related
5) Automotive and aircraft-related

Subsidy

OSaga Prefecture Relocation Promotion Subsidy for Factories
A  Financial incentives to promote relocation
   Invested amount x 2/100 x addition*
   *Maximum 12 times of addition depending on the location, industry sector, etc.
   Double addition program is available for foreign companies.

B  Financial incentives to promote employment
   Number of locals newly employed x 500,000 to 1,000,000

Tax system

OSaga Prefectural Business Relocation Promotion Zone
10 cities and towns in the prefecture have been designated as special zones to carry out integrated preferential measures.
A  Prefecture (Selective system with the Saga Prefecture Relocation Promotion Subsidy for Factories)
   5 exemptions + 5 reductions of corporate business tax*
   Real estate acquisition tax exempted
B  Cities and towns
   5 exemptions + 5 reductions of fixed asset tax*
   Various subsidies
   Subsidies have been provided satisfying corporate needs including employment promoting incentives and land acquisition incentives.
   *The entire amount is exempted for 5 years and after that, half the amount is exempted for 5 years.

For inquiries, please contact:

Corporate Location Promotion Division,
Department of Industry and Labor, Saga Prefectural Government
1-1-59 Jonai, Saga City, Saga Prefecture 840-8570
TEL: 0952-25-7097
URL: http://saga.kigyouricchi.jp/
http://saga.kigyouricchi.jp/en/

An English website is now available.
Nagasaki Prefectural Aid for Investment in Japan

Cluster target areas

1) Industries related to transport equipment for shipbuilding, automobiles, etc.
2) Semiconductor, electric and electronics-related industries
3) Industrial machinery, energy and environment-related industries
4) Information and telecommunications-related industries
5) Food-related industries
6) Logistics-related industries
7) Industries related to medicine-engineering collaboration

Subsidies and incentives

1) **Subsidy for facility investment such as factories**
   - Maximum subsidy of 3 billion yen is provided for the establishment of companies in 6 industries including manufacturing, natural science laboratories, software, and mechanical repairs, as well as business establishment supporting companies (leasing industry) etc.

2) **Business to attract partner companies in coordination**
   - Companies in business partnerships established in the prefecture in coordination with others receive 1.5 times the subsidy rate to the investment subject to the subsidy for facility investment such as factories.

3) **Subsidy to support financing for founding a company**
   - In order to reduce initial investment for companies, the guarantee fee of credit guarantee association guaranteed private placed bonds underwritten by financial institutions for the companies to be established is subsidized up to 100 million yen.

4) **Subsidy for companies constructing new offices**
   - A maximum of 750 million yen is subsidized for opening offices for such as call centers, clerical centers, software development, general affairs and accounting administrative work of headquarters.

Tax system and financing

- Exemption of real estate acquisition tax, exemption of fixed asset tax and corporate business tax for 3 years, and the like are also available almost everywhere in the prefecture.
- Maximum 1 billion yen of low interest loans are also offered in collaboration with financial institutions.

Recent status of corporate establishment

Nagasaki Prefecture has been a bridge between Japan and the continent since ancient times and, after the Portuguese ship arrived at Hirado in 1550, it has prospered through exchanges with different cultures and was the only open window into Japan from the West in the Edo period.

With such regionality fostered by a long history, tourist and cultural facilities scattered all over the prefecture, and hot springs which have been developed as health resorts for foreigners, many foreign companies have established offices in Nagasaki Prefecture, such as AIG, MetLife, and Zurich Insurance, and many of Japan’s leading global companies in manufacturing industry are based in the prefecture, including Mitsubishi Heavy Industries, Sony and Canon.

For inquiries, please contact:

The Foundation of Encourage Nagasaki Industry
2-11 Dejima-machi, Nagasaki City, Nagasaki Prefecture
850-0862
TEL: 095-820-8890 FAX: 095-827-5243
URL: http://www.joho-nagasaki.or.jp/invest/
JETRO Regional Information
http://www.jetro.go.jp/invest/region/nagasaki/
Kumamoto Prefectural Aid for Investment in Japan

Cluster target areas

- 5 pivotal fields
  - Semiconductor-related, mobility-related, green-related, food & life-related, and social and system-related
- Specific field research & development industry

Support program for companies relocating in Kumamoto Prefecture

1) Support relocating companies on a one-on-one basis
2) Set up offices overseas (Shanghai and Singapore)
3) Deploy port sales (Kumamoto Port and Yatsushiro Port)
4) Subsidy of Kumamoto Prefecture for promotion of the establishment of enterprises

Subsidies and incentives

- Subsidy of Kumamoto Prefecture for promotion of establishment of enterprises
- Target industries: Manufacturing
- Requirement: At least 300 million yen of investment and at least 10 employees
  *The requirement is mitigated for foreign companies.
- Amount: Maximum 5 billion yen ((1) For fixed assets + (2) for new employment)
  Calculation method
  1) (Investment amount x 2 to 5%) + 2) (Number of employees x 500,000 to 700,000 yen)
  *Increase the subsidy rate to 5% for foreign companies!
  *3% for industries of 5 pivotal fields
  *5% for divisions of specific field research & development industry

Kumamoto Prefecture subsidy to promote business relocation for industrial support services etc.

- Target industries:
  1) Broad-area work base facilities (call centers etc.)
  2) Industrial support services work facilities
- Requirement: Investment amount on the fixed asset and lease asset amounts are at least 30 million yen and there must be at least 10 employees (at least 50 employees for 2)
- Amounts: 1) Maximum 500 million yen 2) Maximum 150 million yen

Tax system

Exemptive measures are available for business tax, real estate acquisition tax, etc. (requirements vary per region).

Recent status of corporate establishment

1990: Teradyne, Inc. (US)
2000: Wafer Masters (US), Air Liquide (France)
2004: Greene, Tweed & Co. (US)

For inquiries, please contact:

Industrial Recruitment & Location Division, Department of Commerce, Industry, Tourism and Labor, Kumamoto Prefecture Government
6-18-1 Suizenji, Chuo-ku, Kumamoto City, Kumamoto Prefecture 862-8570
TEL: 096-333-2330  FAX: 096-385-5797
URL: http://www.kumamoto-investment.jp/JETRO Regional Information
http://www.jetro.go.jp/invest/region/kumamoto/
Making an appeal by inviting companies

Oita Prefectural Aid for Investment in Japan

Cluster target areas

1) Automotive and transport equipment-related industries
2) Coastal area material type industrial cluster and shipbuilding-related industrial cluster
3) Electronic, electric, machinery, and information-related industries
4) Medical equipment-related industries
5) Energy-related industries
6) Food and agriculture, forestry and fisheries-related industries

Subsidies and incentives

**Subsidy of Oita Prefecture for promotion of establishment of enterprises**
Target industries: Manufacturing
Requirements:
[New] Number of local people newly employed: At least 10/Capital investment: At least 300 million yen
[Added] Number of local people newly employed: At least 10/Capital investment: At least 200 million yen
Subsidy: Number of new employees x 500,000 yen (800,000 yen for underpopulated areas)
+ (Land/ building acquisition amount + Investment amount on the fixed asset) x 3%
Maximum amount: 330 million yen

**Subsidy for promotion of large-scale investment in Oita Prefecture**
Target industries: Information-related industries, BPO, and call center industry
Requirement: At least 30 new employees etc.
Subsidy: Number of new employees x 200,000 yen (100,000 yen for core cities) (for 3 years)
+ (Land/ building acquisition amount + Investment amount on the fixed asset) x 3%
+ Office rent x 1/3 (for 3 years)
+ Dedicated communication line using fee x 1/2 (for 3 years)
Maximum amounts: 100 million yen (information-related industries) 280 million yen (BPO, and call center industry)

Tax system

**Act on Special Measures for Promotion for Independence for Underpopulated Areas**
When a corporation filing a blue form tax return invests greater than 27 million yen, with regard to this investment, the business tax may be exempted for 3 years, real estate acquisition tax may be exempted and fixed asset tax may be exempted for 3 years. There are other tax incentives as well.

Recent status of corporate establishment

<table>
<thead>
<tr>
<th>[Transition of the number of companies invited]</th>
</tr>
</thead>
<tbody>
<tr>
<td>H15</td>
</tr>
<tr>
<td>11</td>
</tr>
</tbody>
</table>

1993: Fresenius-Kawasumi Co., Ltd. (Germany)
2012: Valeo Japan Co., Ltd. (France)
2013: Texas Instruments Incorporated Hiji Packaging Center (US)

For inquiries, please contact:

Industrial Location Division
Department of Labor, Industry and Commerce
Oita Prefectural Government
3-1-1 Ohte-machi, Oita City, Oita Prefecture 870-8501
TEL: 097-506-3246
URL: http://www.ritti-oita.jp/
JETRO Regional Information
http://www.jetro.go.jp/invest/region/oita/

Oita Prefectural Industrial Location Guide
Please download from http://www.ritti-oita.jp/
# Miyazaki Prefectural Aid for Investment in Japan

## Cluster target areas

1. Food business-related industries
2. Information services industries
3. Environment and energy-related industries
4. Medical equipment-related industries
5. Automotive-related industries
6. Emerging industries (robot, aircraft, etc.)

## Tax system

When a company is relocating in a cluster area set out by the agreed basic plan based on the Act on the Promotion of Establishment of Enterprises, preferential treatment measures are available for real estate acquisition tax and fixed asset tax on the company’s capital investment.

*Please contact the below for details of the tax preferential treatment.

## Recent main status of corporate establishment

- 1987: Baxter Limited (US)
- 1997: Boston Scientific Japan Corporation (US)
- 2004: JAI Corporation, Japan (Denmark)
- 2005: Dell Inc. (US)
- 2005: Solar Frontier K.K. (The Netherlands)

## Subsidy

### Subsidy of Miyazaki Prefecture for promotion of establishment of enterprises

**Manufacturing and logistics-related industries**

1. Subsidy according to the number of new employees
2. Subsidy according to the investment for relocation
3. Maximum 5 billion yen of subsidy (total of Nos. 1 and 2 above)

**Information services industries**

1. Subsidy according to the number of new employees
2. Subsidy according to the investment for relocation
3. Subsidy for communication line using fee
4. Subsidy for office rental
5. Maximum 800 million yen of subsidy in total

*Please contact the below for details such as subsidy rates of this subsidy.

For inquiries, please contact:

Commerce, Industry, Tourism and Labor Department,
Business Site Promotion Bureau, Miyazaki Prefectural Government
2-10-1 Tachibanadori-higashi, Miyazaki City, Miyazaki Prefecture 880-8501
TEL: 0985-26-7096
URL: http://www.miyazaki-investment.com/
JETRO Regional Information
http://www.jetro.go.jp/invest/region/miyazaki/
Kagoshima Prefectural Aid for Investment in Japan

Cluster target areas

1) Automotive-related industries  
2) Electronics-related industries  
3) Food-related industries  
4) Environment and new energy-related industries  
5) Health and medical-related industries  
6) Bio-related industries  
7) Aircraft-related industries

Subsidies, incentives, etc.

(1) Business Location Promotion Subsidy for Kagoshima
Partially subsidize cost required to set up an office
- Target industries: Manufacturing, information and telecommunications-related, R & D facilities, logistics
- Amounts:
  1) Less than 1 billion yen of capital investment, and at least 11 new employees
     Capital investment amount x 2% + 300,000 yen x number of new employees
  2) Minimum capital investment of 1 billion yen, and at least 30 new employees
     Capital investment amount x 6%
- Maximum amounts: 1) 60 million yen  2) 1 billion yen

(2) Capital Investment Promotion Subsidy for Production in Kagoshima
Partially subsidize cost required to expand facilities and/or equipment and renew equipment
- Target companies: Companies whose headquarters or parent company is located somewhere other than Kagoshima Prefecture (Manufacturing industry)
- Amount: Capital investment (minimum 200 million yen) x 2% + Relocation expenses x 50%
- Maximum amount: 1 billion yen

(3) Benefit to support corporate relocation in the area surrounding a nuclear electric power generation plant
A company that relocates to Satsumasendai City, Akune City, or Ichikikushikino City (former Kushikino City only) receives subsidy based on the electricity charges paid.

For inquiries, please contact the below.

Tax system

When a company relocates in a cluster area set out by the agreed basic plan based on the Act on the Promotion of Establishment of Enterprises, preferential treatment measures are available for real estate acquisition tax on the company’s capital investment. Preferential treatment for business tax and real estate acquisition tax are also available depending on the area of relocation (remote islands etc.).

For inquiries, please contact the below.

Recent status of corporate establishment

1992: Molex Japan LLC

For inquiries, please contact:

Industry Establishment Division, Commerce, Industry, Labor and Fisheries Department, Kagoshima Prefectural Government
10-1 Kamoike Shinmachi, Kagoshima City, Kagoshima Prefecture 890-8577
TEL: 099-286-2983
URL: http://www.pref.kagoshima.jp/af03/sangyoro-rodo/kigyo/richiannai/ritti.html
JETRO Regional Information
http://www.jetro.go.jp/invest/region/kagoshima/
Fukuoka City Aid for Investment in Japan

Cluster target areas (target areas subject to location subsidy)

- Knowledge-creating industry (software and digital contents development, etc.), health/medical/welfare-related industry, environment- and energy-related industry, global business, distribution-related industry, urban industry, headquarters functions, and call centers, etc.

Support program at the time of relocating to Fukuoka City

**Setup and operation of Fukuoka City Foreign Investment Promotion Center**
- Multilingual support (English/Chinese/Korean)
- Various information provision
- Referral of professionals (administrative scriveners, judicial scriveners, etc.)

**Accompaniment for Fukuoka City visits**
- Proposal of agenda of the visit, accompaniment, and touring administrative facilities
- Support locating an office

Fukuoka City Location Subsidy
Location subsidy for global businesses (foreign and foreign capital companies)

<table>
<thead>
<tr>
<th>Items</th>
<th>Description</th>
<th>Period</th>
<th>Max.</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rental</td>
<td>1/4 of annual rental amount of buildings and mechanical equipment</td>
<td>One year</td>
<td>15 million yen</td>
<td>4,000 yen per m² maximum</td>
</tr>
<tr>
<td>Employment</td>
<td>(Per Fukuoka citizen) Full-time employee: 500,000 yen Other regular employee: 150,000 yen</td>
<td>One year</td>
<td>50 million yen</td>
<td>Target person: Once per person Also subsidized for employment of non-Fukuoka citizen</td>
</tr>
<tr>
<td>Setup cost</td>
<td>Expenses required to market research, interpretation, licensing, registration, etc. and 1/2 of expense required to employment etc.</td>
<td>---</td>
<td>3 million yen</td>
<td>Companies who opened their first office in Japan are targeted. Limited to expenses within a year before the day the operation started except tax and public dues</td>
</tr>
</tbody>
</table>

Recent status of invited companies

<table>
<thead>
<tr>
<th>FY</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>No. of companies</td>
<td>10</td>
<td>17</td>
<td>12</td>
<td>9</td>
</tr>
</tbody>
</table>

Startup Support

(1) **Startup Cafe**
- Information provision/consultation/exchanges, human resources securing support (Startup HR matching center), one-stop business establishment counter, etc.
- Employment Consultation Center on the property

(2) **Startup Visa**
- Extend requirement for status of residence for 6 months at application

(3) **Startup Support for Foreigners**
- Partially subsidize office and housing rentals

(4) **Startup Tax Cuts (under preparation)**
- 20% deduction of corporate income for 5 years after start of business

*(2) to (4): Please contact the below for details of requirements.

National Strategic Special Zone for Global Startups & Job Creation

"Global city for business startup, Fukuoka"

For inquiries, please contact:

Corporate Relocation Section, New Industry & Investment Promotion Department, Economy, Tourism and Culture Bureau, Fukuoka City Government
Fukuoka City Hall 14F
1-8-1 Tenjin, Chuo-ku, Fukuoka City, Fukuoka Prefecture 810-8620
TEL: 092-711-4343 FAX: 092-733-5901
URL: http://asiabiz.city.fukuoka.lg.jp/
JETRO Regional Information
http://www.jetro.go.jp/invest/region/fukuoka-city/
Cluster target areas

Automotive-related industries, aircraft-related industries, information and telecommunications industry, environment-related industries, R & D bases, etc.

Support program of relocation in Kitakyushu

(1) Setup of One-Stop Service Center (KTI Center)
Kitakyushu City, Trade Association and JETRO Kitakyushu work together leveraging their own strengths respectively.

(2) Careful company support
Support for administrative procedures due to relocation, followups after relocation, network building, holding various seminars

(3) Subsidy for promotion of establishment of enterprises etc.
Typical incentives

Subsidy for promotion of establishment of enterprises
(1) Subsidy for facilities (up to 1 billion yen)
- 2% of capital investment including land cost
- 3% of capital investment for small- and medium-scale companies in the city
- 6% of capital investment for the purchase of part of a city’s industrial park
- 1/2 of annual rentals of buildings, land and equipment (for the first fiscal year only)
(2) Subsidy for employment (no maximum amount)
*Target employee: 300,000 yen per person (150,000 yen per part-time employee)
*You need to be in the target industry and meet requirements, etc. to be eligible.
You are required to consult us in advance and submit a business plan before launching the business.

Recent status of invited companies

44 companies
Various companies are located from a variety of industries such as services and manufacturing.

Other

- Overseas office: Economic offices have been set up in Dalian and Shanghai in China.
- Industrial clusters and fulfilling plant sites specific to the city of manufacturing.
- City of high business continuity with few natural disasters.
- Fulfilling logistics network.
- Fulfilling industrial infrastructure such as reasonable industrial water.
- Stable supply of industry-ready human resources due to the concentration of universities of science and technology

For inquiries, please contact:

International Business Policy Section, Kitakyushu City Government
8F AIM Building, 3-8-1 Asano, Kokurakita-ku, Kitakyushu City, Fukuoka Prefecture 802-0001
TEL: 093-551-3605 FAX: 093-551-3615
Invest Kitakyushu: http://www.invest-kitakyushu.com/
KTI Center: http://www.kti-center.jp
JETRO Regional Information
http://www.jetro.go.jp/invest/region/kitakyushu-city/

The pamphlet data may be downloaded from the website!
Kumamoto City Aid for Investment to Japan

Cluster target areas
Food, semiconductor, transport equipment, medical products, environment-related, and logistics-related

Support program for companies relocating in Kumamoto City

1) Relocation support with one-stop services: Support for administrative procedures due to relocation, followups after relocation, etc.

2) Subsidy for promotion of establishment of enterprises etc.
Subsidies and incentives

(1) Business Location Promotion Subsidy
1) Amount equal to fixed asset tax, city planning tax and business office tax (for 3 years)
2) 10% of land acquisition cost, 50% of expenses required for rentals (land and buildings) for 3 years (excluding deposits and common service expenses)
3) 500,000 yen per new full-time employee, 150,000 yen per non-full-time employee
4) 10% of acquired fixed assets amount (buildings and depreciated assets)
*Applicable when total acquired amount is equal to or greater than 300 million yen (100 million yen for small- or medium-sized companies)

Preferential treatment for pivotal fields

(2) Subsidy for business setup in the city center (Target area: the center of Kumamoto City)
1) 5% of land acquisition cost, or 50% of expenses required for rentals (land and buildings) for 3 years (excluding deposits and common service expenses)
2) 100,000 yen per new employee

Recent status of corporate establishment
2013: 1 company (Australia)

For inquiries, please contact:
JETRO Regional Information http://www.jetro.go.jp/invest/region/kumamoto-city/
For inquiries, please contact:

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